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April 24, 2025

Re: Lead times and orders before shutdown

Dear Valued Customers,

I hope this letter finds you well during these uncertain times.

Our summer shutdown is quickly approaching. Production will be down for three weeks from June 30th to July 20th to facilitate major maintenance projects. Shipping will continue during this time.

The last 8 weeks saw very large shifts in our order book. Following significant push-outs and cancellations we are now seeing orders for May/June increasing.

Our goal for the next 9 weeks of production is to make all orders that are due up until the end of our start-up week (July 25th). This will prevent any disruption to scheduled pick-ups during that first week back should we experience any issues during start-up.

We do have significant available capacity, but with only 9 weeks left to produce the next 13 weeks of orders, and given the erratic nature of how our order book has been shifting, we are recommending that customers place orders due to ship up until July 25 as soon as possible.

Please feel free to contact Sandra Taylor (s-taylor@ancast.mb.ca) or myself to discuss.

Sincerely,

Jeff Herdman

General Manager Ancast Industries Ltd. <u>j-herdman@ancast.mb.ca</u> 905-869-7912